

FINDING THE PERFECT FIT

HOW WE BECAME INDISPENSIBLE PARTNERS FOR AMIGO CHILDREN'S DENTAL

In pediatric dentistry, where creating a kid-friendly environment is as crucial as providing top-notch dental care, the right partner can make all the difference. For Dr. Howard and Loral Hunt at Amigo Children's Dental, collaborating with Edwards & Associates (E&A) has been pivotal in addressing the unique requirements of their specialty and turned out to be just what the pediatric dentist ordered.

THE CHALLENGE

When Dr. Howard and Loral Hunt set out to open their practice, they were keenly aware that success would hinge on selecting the right partners who understood the challenges unique to pediatric dentistry. They needed more than just financial oversight; they needed a partner to navigate the complex landscape of dental-specific tax benefits and the financial logistics of establishing a new practice.

Their search led them to E&A. Despite the seven-hour distance, the Hunts felt an immediate connection during their initial discussions with Robert and his team. "As a specialist in pediatric dentistry, I knew I needed a specialist in dental accounting, and E&A was exactly that — ridiculously knowledgeable and trustworthy. Their financial advice and team resources made the decision an easy one."



“ From the beginning, Edwards & Associates' expertise was immediately apparent. They weren't just accountants; they have a unique knowledge of dentistry that sets them light years ahead of other firms. Their knowledge of the tax benefits specific to dental practices was night and day compared to others. As a specialist, I value and trust their team with all our accounting needs.

Dr. Howard Hunt, Jr., Owner

THE SOLUTION

From the onset, E&A took the time to understand the unique dynamics of the practice, guiding the Hunts through the intricacies of acquiring land and securing an SBA loan. They transformed uncertainty into confidence by highlighting the tax advantages of owning a practice. With a few employees and a need to streamline operations, E&A's hands-on approach allowed the Hunts to manage their books efficiently while receiving the strategic support as needed. This partnership laid a solid foundation for growth, proving that having a knowledgeable ally makes all the difference.

Today, E&A are far more than accountants; they are strategic partners, providing options, not directives, and empowering the practice to make decisions backed by thorough analysis. With flawless execution and a deep understanding of the dental industry, they have become a trusted extension of the Amigo Children's Dental team.

THE RESULTS

With E&A at their side, Amigo Children's Dental has realized significant financial savings and operational efficiencies. The Hunts now plan with confidence, including potential expansion, with a solid financial foundation laid by their trusted advisors. "I feel at times like we are their only client. I know they are there and working their best for us. They want us to succeed. As many clients as they have, I never feel like a number."

**REACH OUT TO
US AT ANY TIME!**

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